

#### San Antonio Airport System Overview

The San Antonio Airport System is operated by the City of San Antonio's Aviation Department and is comprised of two airports – the San Antonio International Airport or SAT and Stinson Municipal Airport or SSF, which is the official General Aviation or GA reliever for SAT. The Aviation Department employs about 500 people to support airport system operations. Airport operations and improvements at SAT are paid for by user fees, bond proceeds and money from the Aviation Trust Fund, which is disbursed by the Federal Aviation Administration or FAA. No general tax fund revenues are used to operate or maintain the Airport System. Operations and maintenance at SSF are funded through user fees and Texas Aviation Block Grant funds.

Frank R. Miller, Director of Aviation, has overall responsibility for the management, administration and planning of the Airport System. Assisting Mr. Miller to carryout these responsibilities are experienced leaders from each of the department's primary divisions. They include: Tim O'Krongley, Assistant Director – Operations; Ellen Erenbaum, Assistant Aviation Director – Finance and Administration; and Loyce D. Clark, Assistant Aviation Director – Planning & Development/Construction.

Mr. Miller is responsible to City Manager Sheryl Sculley, who is appointed by the City Council, and his direct liaison to the City Manager's Office is Deputy City Manager Pat DiGiovanni. City Manager Office representatives work closely with the mayor and members of the City Council to ensure the city's business programs and operations reflect policy goals and objectives established by the City Council.

The City Council appoints a 19-member Airport Advisory Commission or AAC, which is made up of leaders representing the community at large and airport neighborhoods, the city's business sector and tourism industry, local and federal government agencies and airport tenants. The commission's primary purpose is to advise the Aviation Director on air transportation initiatives and policies, including any noise-related issues affecting the Airport System. Loren Wood is the current AAC chairman and oversees the commission's monthly meetings.

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Thank you for your interest in San Antonio's Airport System. I am pleased to present the San Antonio Airport System 2010 Year in Review report, which highlights many exciting changes that have taken place during the past year. In 2010, the new Terminal B opened to accommodate the thousands of passengers that travel through San Antonio for leisure and business. Other exciting improvements included the opening of a new bi-level roadway system and a "behind-the-house" baggage screening system and facility. These new facilities will enhance the city's ability to provide a world-class gateway and experience to the traveling public.

To complement our new Terminal B, the City is evaluating potential enhancements to the existing Terminal A. In addition, the City continues to focus on preserving our environment and reached a significantly higher level when stimulus funds from an Energy Efficiency and Conservation Block Grant were used to install a solar photovoltaic system on the top floor of the San Antonio International Airport Long-Term Parking Garage. Energy generated from the solar panels provides power to the parking garage.

As San Antonio continues to grow, our transportation systems are becoming increasingly important to our long-term business and economic development goals. Looking further ahead to the future, the City Council approved an update to the San Antonio International Airport Master Plan. The updated report, "Vision 2050", identifies the development options for land use, facilities and services that ensure San Antonio's commercial airport meets its strategic objectives and can accommodate expected passenger and aircraft operating levels projected during the next 20 years. The overall objective was to determine what facilities would be needed to accommodate growth in air service during the next 20 years and to develop a comprehensive vision beyond the 20-year planning horizon that lays out potential growth areas that complement the city's overall transportation needs. An example of an area that needs consideration is the airport's possible role in the emerging passenger rail system between San Antonio and Austin.

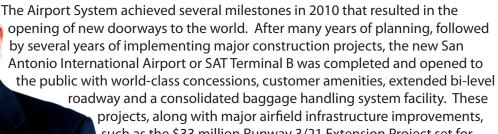
San Antonio is the seventh largest city in the United States, has a corporate boundary of 467 square miles, an affordable cost of living and serves a population of 1.35 million residents. The City of San Antonio is business-friendly and has a balanced budget, a healthy financial reserve, an "AAA" General Obligation Bond rating by the three leading financial rating agencies. These factors contribute to the City's healthy and ever-growing industry sectors. The City of San Antonio's forward-thinking planning and innovative programs have resulted in our organization being the recipient in 2010 of many awards and recognitions. Some of these recognitions included:

- *RelocateAmerica.com* named San Antonio one of the "Top 100 Places to Live for 2010" and cited San Antonio as a city with one of the strongest economies in the country that is "poised for swift economic recovery."
- *U.S. News and World Report's* new travel website section highlighted San Antonio as a top travel destination with several top rankings: number two for best family vacation destination in the United States, 16th most affordable travel hotspot and 18th best destination in the U.S.
- San Antonio was ranked the strongest U.S. metropolitan economy by *Business Week*. Rankings were based on job growth, employment, economic growth and the local housing market.

Improving airport facilities and air service with additional nonstop flights to vital markets is a targeted goal of our City officials and the business community. We are also focused on improving the quality of life for residents of San Antonio by investing in economic growth and developing a comprehensive transportation system. Your continued support of the City's Airport System and transportation initiatives is appreciated.

Sheryl Sculley City Manager

Sherif Sculley



such as the \$33 million Runway 3/21 Extension Project set for completion in 2012, were recommended in the 1998 SAT Master

Plan.

After achieving these historic improvements to SAT's infrastructure, the focus will look toward the next five, 10 and 20

years. The roadmap for the future was developed through a master planning process that included participation from the city of San Antonio business and civic communities and various state and federal agencies. This plan, approved by the City Council in December 2010, now is awaiting approval by the FAA.

Although flights from San Antonio include more than 30 nonstop destinations, the Aviation Department staff members and city of San Antonio officials and business community leaders are continuing their focus on improving air service. Securing more new nonstop flights to top business destinations is an unceasing endeavor. Despite continuous economic challenges, improvements achieved in 2010 were impressive. They include Delta Air Lines on September 7, 2010 initiated nonstop flights to New York's JFK Airport; Frontier Airlines began nonstop service to Milwaukee on November 19, 2010; Continental and Delta announced each would start in the spring of 2011 seasonal nonstop flights between San Antonio and Cancun, Mexico; and AeroMexico announced it would upgrade equipment on its San Antonio-Mexico City route from a once per day flight on a 50-seat regional jet to twice daily flights on a 130-seat Boeing 737.

San Antonio Airport System gross revenues for fiscal year 2010 totaled \$64 million, a 3 percent increase over 2009 results. The three most significant revenue sources were airline rentals and charges, parking fees and concession revenues. Non-airline revenues represented 65 percent of the total revenues earned in fiscal year 2010. Operating and maintenance expenses remained about the same as in fiscal year 2009. This is due to concerted efforts to control our expenses and keep the costs to airlines as low as possible. Overall, gross revenues exceeded operating expenses and resulted in net revenues before debt service totaling \$24,172.125, an increase of 7.7 percent compared with fiscal year 2009.

Stinson Municipal Airport also realized a major milestone on March 12, 2010, when the extension of Runway 9/27 was completed and opened to aircraft operations. This is a major boost for Stinson because it now can host a more diverse and wider range of general aviation aircraft. The new terminal facilities that opened in 2009, the completed runway extension and other airfield improvements to expand facility capacity were projects recommended in the 2002 Stinson Master Plan. It now is time to focus on the future, and a new airport master plan process will be initiated in 2011.

The support that the Airport System receives from city of San Antonio officials, federal and state agencies, the local neighborhoods and business community, the Airport Advisory Commission and exceptional Aviation Department employees and airport volunteers will continue to ensure solid economic performances and viable economic engines fueling growth into the future. We, at the Aviation Department, will continue to focus on customer service and on safe and efficient travel. We also will ensure that the Airport System continues to be a source of pride for the local community.

Frank RM

I, and members of the Airport Advisory Commission or AAC, find it very rewarding to be part of the historical changes that occurred in 2010 at both San Antonio International Airport or SAT and Stinson Municipal Airport or SSF. The opening of SAT's Terminal B on November 9, 2010 introduced a new concessions program and impressive customer services for the convenience of the traveling public. AAC members participated in the selection of the new Terminal B concessionaires. The commission's desire to meet the demands of the traveling public was an important factor in selecting national and local brands for food and beverage services and retail outlets to

provide a wide-range of food types, publications, gifts and sundries.

Passengers checking bags will experience a more seamless process. The opening of the consolidated baggage handling system, located in a separate facility behind the terminal buildings, is saving time for passengers who drop off checked bags at the curbside or at the airline ticket counters. Also saving time for travelers are the added vehicle lanes and capacity in front of the terminals with the expanded bi-level roadway system servicing Terminals A and B. The bi-level roadway system doubles the vehicle capacity at the current terminals, and was constructed to accommodate customers using a future Terminal C.

An ongoing, environmentally conscious initiative and an important AAC focus is SAT's residential sound insulation program to ease the impact of aircraft noise on airport neighbors. This program is funded through FAA grants. From July 2006 to the end of 2010, 680 single family homes and a 216-unit apartment complex have been treated acoustically. By providing acoustical treatments, the adjustments effectively reduce aircraft noise levels in a home by a minimum of five decibels. This noise level reduction is equal to doubling the distance of aircraft from the roof of the home.

Because the future of transportation is important to our community, several AAC members participated in meetings and provided input and guidance to the new San Antonio International Airport or SAT Master Plan. The preferred development plan, presented in final form at the end of 2010, is a comprehensive aggregation of the recommended improvements to mitigate operational inefficiencies, to accommodate future demand and to enhance customer service for SAT passengers, airlines and tenants. The Master Plan will be an invaluable tool as it designates future airport infrastructure and land acquisition requirements that will accommodate air transportation needs during the next five, 10 and 20 years.

Stinson Municipal Airport is the second oldest, continuously operating airport in the United States. Modernizing this unique airport, while still retaining its historic features, is an important goal for the AAC. The completed building addition to the historic terminal in 2009 and extension of Runway 9/27 in 2010 were recommended as part of the 2002 Stinson Master Plan. It again is time to update and pull the community together to develop a new master plan for this airport. Commission members look forward to making a significant contribution in 2011 when a new Stinson Master Plan initiative will be undertaken.

The rewards of working with such great partners as the city of San Antonio, the Aviation Department's personnel and volunteers, airlines, retailers, concessionaires, federal and state agencies, fire department, police and security divisions cannot be enumerated. Certainly, it has been a rewarding experience to be a part of the achievements presented in the 2010 Year in Review report. We, as advisers, thank the mayor and the City Council for the opportunity to serve and to play an important role in our community's current and future development of the San Antonio Airport System.

Loren Wood, Chairman Airport Advisory Commission

## New Airport Doorways Open to the World

On October 23, 2010, U.S. Congressmen Lamar Smith and Charles Gonzalez, State Senator Jeff Wentworth, San Antonio's Mayor Julián Castro, City Council members Elisa Chan, Mary Alice Cisneros and Justin Rodriguez, City Manager Sheryl Sculley, and Aviation Director Frank R. Miller cut the ribbon on the new San Antonio International Airport or SAT terminal facilities. Forming a human chain and holding the ribbon were Airport Advisory Commission members, airport employees and invited guests from the community. Music, food and prizes marked the occasion that also was attended by airport employees' families, area business leaders, representatives of various civic organizations and the general public. Attendees got their first glimpse inside the new Terminal B, which is a spacious, modernly designed facility with high ceilings, gentle earth tones and three stories of windows accented with colorchanging lighting. The alternating LED color display is visible from the exterior curb front and roadway.

On November 9, 2010, the airport opened the new Terminal B to the world with the first official flights launched 15 minutes apart by Continental Airlines and American Airlines. Terminal B replaces Terminal 2, which will be demolished in 2011. A new, extended bi-level roadway system serving Terminal A (formerly called Terminal 1), Terminal B and a future Terminal C opened earlier in the year. Also new is a Transportation Security Administration or TSA baggage screening facility. Although blocked from public view, because it is located behind the terminal buildings, the new facility has improved noticeably SAT passengers' experience when checking in for flights at ticket counters and curb fronts.

The program management team overseeing the Airport Expansion Program was headed up by the City of San Antonio Capital Improvement Management Services Department and Jacobs Engineering Group, Inc.



#### Fun Facts about Terminal B:

- 1. Terminal B has four levels and boasts a total space of 255,000 square feet.
- 2. Nearly 25,300 cubic yards of concrete and 2,200 tons of rebar were used.
- 3. Approximately 264,000 pounds of sheet metal was installed.
- 4. There is nearly 8 1/2 miles of piping in the new terminal.
- 5. Over 500,000 square feet of sheetrock was used.
- 6. About 47 linear miles of brick was stacked.
- 7. Over 60 miles of conduit and 70 miles of pulled wire were installed.
- 8. In excess of 1,025 tons of steel was erected.
- 9. Nearly 1.1 million man hours were put into the new Terminal B by the time it opened on November 9, 2010.

The architect and engineer for the \$108 million Terminal B, new \$30 million central baggage screening facility and \$13 million central utility plant was 3DI/Parsons. Clark/Byrne was the construction contractor for these projects.



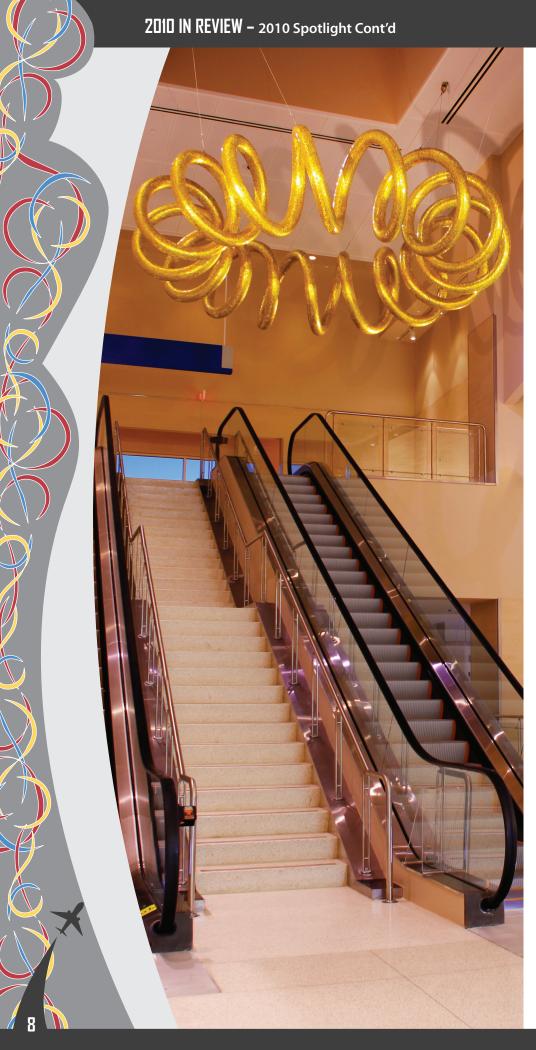


## Fun Facts about the Bi-Level Roadway, Utilities and Hydronic System

- 1. To construct the bi-level roadway, crews needed to remove 55,000 cubic yards of dirt & asphalt. That's enough to fill 20 Olympic size pools!
- 2. All work was completed while the airport was still in full operation.
- 3. The new elevated portion of the roadway equals an eighth of a mile and the entire roadway is just over 3,000 linear feet long.
- 4. An entire mile of storm drain, three-quarters of a mile of sanitary sewer main, and three-quarters of a mile of water main were installed.
- 5. It took 65,000 cubic yards of asphalt and 20,000 cubic yards of concrete to complete the entire roadway, utilities and hydronic line relocation project.

The entire terminal complex at SAT now is served by two levels of curb front roadway and has significantly improved access to and from the airport parking facilities and curb fronts via US Highway 281 and Loop 410. Design and construction plans for the new bi-level roadway were developed by 3DI/Parsons. Construction of the \$44.4 million roadway, which included relocation of underground utilities and hydronic lines, was accomplished by Archer Western Co.

Several major milestones recommended in the 1998 SAT Master Plan were accomplished with the construction of the new Terminal B, bi-level roadway, supporting apron facilities, a \$45.4 million, 7,076-space long-term parking garage that opened in 2008, and airside infrastructure.



# Expansion Program Brings More Public Art to the Airport

Airport plans to expand and improve its facilities and services included a vision to add more public art. Two permanent public art installations commissioned by the city of San Antonio through Public Art San Antonio (PASA) have been integrated into Terminal B's design.

One of the installations is a massive sculpture titled, "Lumen." As travelers ascend the escalators at the east end of the terminal's ticketing lobby, they encounter the sculpture suspended under a skylight. The artist, Ann Gardner of Seattle, created the circular spiral, which is 4 feet high and 16 feet in diameter and covered with inlaid yellow and gold glass mosaic tiles backed by metal leaf.

Local artist, Rolando Briseño, designed a second integrated artwork, titled "Gateways: The Four Directions." Along the window bays of the concourse and passenger waiting rooms is a continuous translucent yellow frieze of art glass depicting designs of historic doorways and architectural portals found throughout the San Antonio area. Briseño also enhanced the terrazzo floors at both ends of the concourse with a colorful ribbon bounded by two medallion-like motifs inspired by Mesoamerican illustrations of the four cardinal directions. This unique integration of public art by Briseño poetically evokes the airport's function as a gateway to San Antonio's rich history and culture.

A dynamic program of rotating exhibits of large-scale sculptures, paintings and art banners will enhance further the appearance of Terminal B and introduce travelers to the diverse talents of local and regional artists.

## New Food and Retail Concession Program Provides More Services to Traveling Public

The completion and opening of Terminal B introduced a new, expanded concession program at San Antonio International Airport. Five different companies operate 13 different retail, restaurant and fast-food operations within Terminal B. Passengers now can choose from a variety of ethnic foods, gourmet coffees, fine wines, luxury items and unique souvenirs.

Concessionaire Host International Inc. re-opened in Terminal B the locally, well-known Rosario's Mexican Café y Cantina, which serves traditional Mexican and southwestern fare.

The hometown restaurant

serves some of San Antonio's cuisine favorites, such as fish tacos, sizzling fajitas, tortilla soup and shrimp nachos. Host also installed

two other concepts - R
Sala Bebida Botana bar & café
and a Starbuck's coffee shop. These
latter two concessions anchor
the end of the gate concourse in
Terminal B and are surrounded by
23-foot windows with views of the
airfield and runways. Passengers
can enjoy a cup of coffee, chorizostuffed empanadas, braised BBQ
brisket or grilled focaccia bites, while
watching aircraft take off and land.

Several other carefully chosen concessionaires are bringing new treats and dining options to SAT's line-up at Terminal B's Food Court. They include Sbarro - Seven Hills, Charley's Grilled Subs, Bon du Monde and the operations of Alamo Alehouse & Gourmet Burgers and Green Beans Coffee opening in 2011.

Sbarro – Seven Hills now gives passengers a slice of Italy's pasta and salads with its nationally-known Sbarro's Italian restaurant. Travelers also can

enjoy hand-tossed, freshly-made pizza with all of the toppings.

The Terminal B Food Court also includes the fourth Charley's Grilled Subs in San Antonio. The concession, run by Edwin Enterprises, is famous for its delicious hot subs, gourmet fries and lemonade.

In the Terminal B Food Court passengers can satisfy a sweet craving with Bon du Monde's variety of confections. The warm and inviting chocolate lovers delight features candies and chocolates from all around the

world. Sweet options include individual candies from the showcase or an assorted box of chocolates.

specialty retail shops, which specialize in San Antonio and Texas-imaged merchandise, snacks and gifts. Travelers can buy unique apparel, treasures for the kids and event-themed gifts and souvenirs, which highlight the region's many attractions, seasonal events, scenery and favorite sports teams.

InMotion Entertainment offers the latest in electronic gadgets, such as "play point" downloadable access to digital content for portable media devices. The retailer, located in both Terminals A and B, also carries an extensive inventory of DVD movies for rent or purchase, music CDs, MP3 players, headsets and many other electronics. Passengers now can rent a movie at SAT and return it to another InMotion store located at one of numerous destination airports.

Travelers also can keep up with the latest news via Host International's "News & Sundries" stores operated in both terminals under either San Antonio Express-News Café or Texas Monthly concepts. These stores will be branded with the look and feel of two of San Antonio's favorite publications.

Terminal B opened with three of the six new News & Sundries stores. The remaining new stores are scheduled to open in 2011 in Terminal A.

In Terminal A,
George Gervin's
Sports Bar and
Host's Starbuck's
& Simply Books
locations were remodeled in mid-March 2010, following
the award of new leases. "Iceman"
Gervin's is a popular spot for sports
enthusiasts, and Starbuck's is the first
store to boast being all "green" at the
airport.

In both terminals, HDS & Partners operates the "Stars of San Antonio"

Food, retail, advertising and passenger services sales for fiscal year 2010 totaled \$30.6 million, a 10 percent increase from the previous year. Concession revenues to the city of San Antonio totaled \$5.8 million. This figure excludes receipts for car rental and shared ride operations.

# **Passenger Services**

Despite the continuing economic downturn and nationwide contraction of the airline industry, San Antonio International Airport or SAT saw an improvement in air service and passenger counts in calendar year 2010 as compared with 2009 results. For the year, total passengers increased 2.5 percent over 2009 and enplanements were up nearly 3 percent. Slightly more than 8 million passengers traveled through SAT in 2010. They filled aircraft flown by 11 major domestic and international airlines and 11 regional airlines flying for the branded major companies. Overall, the airport offered convenient nonstop service to 29 U.S. destinations and three airports in Mexico.

#### **Major Changes:**

- During August 2010, Mexicana
   Airlines declared bankruptcy and ceased operations at SAT after 53 years of continuous service between San Antonio and Mexico City.
- On September 7, 2010, San Antonio's Mayor Julián Castro, City Manager Sheryl Sculley, Aviation Director Frank R. Miller, SAT management and Delta personnel marked Delta's inaugural flight to New York City's JFK International Airport.
- On November 19, 2010, Frontier
   Airlines initiated new nonstop service to Milwaukee, one of its major hubs in the United States. This new flight opens connections to several new destinations.
- Both Delta and Continental airlines announced the start of seasonal, once-a-week, nonstop flights to Cancun, Mexico beginning February 19, 2011.
- In late 2010, AeroMexico announced its intention to increase capacity and daily frequencies to Mexico City starting in January 2011.

#### **SAT Calendar Year Domestic and International Passengers**

Calendar Year	Total Passengers	Increase/ Decrease	Percent% Change	Total Enpl Passengers	Increase/ Decrease	Percent% Change
2001	6,904,396			3,444,875		
2002	6,714,616	-189,780	-2.75%	3,349,283	-95,592	-2.77%
2003	6,538,301	-176,315	-2.63%	3,250,911	-98,372	-2.94%
2004	6,999,095	460,794	7.05%	3,498,895	247,984	7.63%
2005	7,437,290	438,195	6.26%	3,713,792	214,897	6.14%
2006	8,032,280	594,990	8.00%	4,003,075	289,283	7.79%
2007	8,075,437	43,157	0.54%	4,030,571	27,496	0.69%
2008	8,358,515	283,078	3.51%	4,167,440	136,869	3.40%
2009	7,838,221	-520,294	-6.22%	3,907,055	-260,385	-6.25%
2010	8,034,544	196,323	2.50%	4,022,014	114,959	2.94%

#### **SAT Air Carrier Landed Weight**

Calendar Year	Total Aircraft	Increase/ Decrease	Percent% Change
2001	5,548,023		
2002	5,560,083	12,060	0.22%
2003	5,391,301	-168,782	-3.04%
2004	5,416,555	25,254	0.47%
2005	5,650,228	233,673	4.31%
2006	5,946,232	296,004	5.24%
2007	6,122,597	176,365	2.97%
2008	6,209,192	86,595	1.41%
2009	5,557,457	-651,735	-10.50%
2010	5,632,203	74,746	1.34%

#### **SAT Calendar Year Aircraft Landings & Take Offs**

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Calendar Year	Total Aircraft	Increase/ Decrease	Percent% Change	
2001	236,196			
2002	234,417	-1,779	-0.75%	
2003	261,751	27,334	11.66%	
2004	223,027	-38,724	-14.79%	
2005	214,771	-8,256	-3.70%	
2006	218,934	4,163	1.94%	
2007	219,437	503	0.23%	
2008	216,634	-2,803	-1.28%	
2009	194,657	-21,977	-10.14%	
2010	177,416	-17,241	-8.86%	

#### **SAT Calendar Year Air Freight and Mail in Pounds**

Calendar Year	Total Pounds	Increase/ Decrease	Percent% Change
2001	217,630,731		
2002	266,926,867	49,296,136	22.65%
2003	256,734,212	-10,192,655	-3.82%
2004	264,113,507	7,379,295	2.87%
2005	263,461,688	-651,819	-0.25%
2006	284,122,382	20,660,694	7.84%
2007	280,816,478	-3,305,904	-1.16%
2008	282,797,478	1,981,000	0.71%
2009	254,722,474	-28,075,004	-9.93%
2010	272,951,743	18,229,269	7.16%

# Air Freight and Mail

Passenger volumes and air cargo traffic closely correlate to the state of the U.S. economy, and air freight and airmail traffic often is affected by a nationwide recession. However, air cargo at SAT rebounded in 2010, increasing 7.2 percent over 2009 results.





# Stinson Continues to Expand & Be Recognized

- On August 5, 2010, the City Council approved a 25-year ground lease for the Texas Wing of the Civil Air Patrol. A new headquarters facility with office and hangar space will be constructed following a successful fundraising campaign by CAP Texas Wing.
- On August 19, 2010, a ground lease was approved by the City Council for Ocotillo Aviation, LLC's construction of additional T-hangars. The newly constructed facilities were completed and fully rented by the end of 2010.
- City Council awarded Air Methods Corp. a new three-year lease on November 18, 2010. The company will use the hangar and ground premises to store helicopters and parts and to house its AirLife flight operations.
- On December 16, 2010, a new three-year lease was approved by City Council for U.S. Helicopters Inc. The firm will use hangar and ground space for its operation of a full-service Electronic News Gathering Helicopter Program.
  - The successful completion in 2010 of Taxiway D2 added 30 acres to the Air Operations Area. The addition allows for future airside facility development.
    - The Air Traffic Control Tower was recognized with a "None in a Million" award after logging one million operations without a single operational error.
      - The relocation of Palo Alto College's
         Aviation Department to Stinson in 2008
         has helped triple enrollment. The
         Associates of Applied Science in Air
         Traffic Control started with its first class,
         Air Traffic I, in the spring of 2010.

# Ribbon-Cutting Celebrates Opening of Extended Stinson Runway

Federal, state and local dignitaries gathered on March 12, 2010 to celebrate the completion of the Runway 9/27 Extension Project at Stinson Municipal Airport. The runway extension and overlay is part of a \$4.4 million Texas Department of Transportation block grant, which was facilitated through the federal Airport Improvement Program. The runway length was increased from 4,835 feet to approximately 5,002 feet. Additional improvements included an extension of taxiways, replacement and upgrade of taxiway lighting and navigational aids for both runways, a new engine run-up area for Runway 32 and a helipad.

The runway extension will allow the airport to host a more diverse and wider range of general aviation aircraft, including small corporate jets. The upgrades further advance the city's goal of attracting more general aviation to Stinson, and these improvements make Stinson and the area south of downtown an attractive location for corporations and businesses to land their aircraft.

#### **Stinson Aircraft Landings & Take Offs**

Calendar Year	Total Aircraft	Increase/ Decrease	Percent% Change
2001	165,543		
2002	179,212	13,669	8.26%
2003	131,248	-47,964	-26.76%
2004	123,295	-7,953	-6.06%
2005	116,208	-7,087	-5.75%
2006	124,505	8,297	7.14%
2007	157,048	32,543	26.14%
2008	165,149	8,101	5.16%
2009	154,307	-10,842	-6.56%
2010	125,654	-28,653	-18.57%

#### SAT Phase III Runway 3-21 Extension Project Receives FAA Funds

The city of San Antonio Aviation Department, in partnership with the Federal Aviation Administration, is currently constructing a 1,000-foot extension at the north end of Runway 3/21. The extension will provide additional take-off and landing length and facilitate larger aircraft operations from San Antonio International Airport or SAT's cross wind runway. The runway also will provide SAT with an alternative to its primary Runway 12R/30L, which is 8,500 feet long. The nearly \$33 million project will extend Runway 3/21 to 8,500 feet, and also will lengthen the runway's two parallel taxiways, Q and N, and expand the Airport Operations Area. The concrete runway and taxiway extensions will be constructed using base materials excavated and stockpiled from previous airport construction

projects. Major components of the project include:

- 61,000 square yards of 16-inch to 19-inch concrete pavement;
- 41,000 tons of asphalt;
- 20,000 cubic yards of soil for construction of an embankment;
- 2,500 linear feet of 24-inch to 78inch reinforced concrete drainage pipe and box culverts;
- Realignment of 2,100 linear feet of a 24-inch steel gas line;
- Installation of 2,500 linear feet of security fencing;
- Runway and taxiway lighting, signage and circuitry;
- Relocation of navigational aids;

- Miscellaneous pavement and utility demolition;
- Installation of erosion control hydro-mulch seeding and sodding.

The construction is being performed in four phases in an effort to mitigate the impact on airport operations. Phases One and Two are complete. Phase Three is under construction. The FAA is providing 75 percent of the project funding, and the city's Aviation Department is covering the remaining 25 percent. The initial construction phase commenced in 2009. Phase Four is projected to begin in late 2011. Contingent on continued FAA funding, all four phases are scheduled for completion in late 2012.

## SAT 2010 CIP Summary

- On February 4, 2010, the City Council awarded Francisco Suarez-Pella, dba Green Grass Inc., a \$220,000 contract for the Airport Garage Landscaping Project. Primarily native plants were used, because of their beauty, low maintenance, low water demand and low pesticide demand characteristics.
- The Runway Safety Assessment Airfield Improvements Project continued through 2010. The project was designed to implement improvements to SAT runways and to minimize the potential for runway incursions. Modifications of the airfield taxiway configurations were implemented at Taxiway G between Taxiway N at Runway 3/21 and at the south end of the Terminal A apron taxiway. It also consisted of improvements to the adjacent infield drainage, regrading the area within the project site boundaries and airfield lighting improvements that incorporated the installaion of safety-critical taxiway lighting. Funding for the project comes from FAA Airport Improvement Program grants and Airport System self-generated funds.
- On August 19, 2010, the City Council approved an amendment to 3D/International's contract for design and construction management services of additional concrete paving for aircraft taxi areas around the new Terminal B. The change modified existing storm drainage facilities, and made changes to other work related to the demolition of Terminal 2. The pavement modifications around Terminal

B are needed to provide unrestricted use of Gates 1 and 3 at the new terminal facility. Terminal 2 is scheduled for demolition in 2011.

- On August 5, 2010, the City Council approved a Phase One professional services contract with Barich, Inc. in an amount of \$203,998 to provide design services as part of a multiphase endeavor known as the Airport System's IT Modernization Project. In February 2011, the city amended the professional services agreement with Barich to increase their contract by \$449,925 to take the design of the Communications Infrastructure Modernization Project at SAT from 30 percent design to 100 percent design phase. Phase One is addressing a portion of the SAT Campus Outside Plant and Terminal A Inside Plant communications infrastructure and correcting deficiencies to meet current and future technology demands. Phases Two and Three will include the data centered completion of an outside plant campus ring with all associated distribution nodes. The design services for these latter two phases will be solicited separately.
- On November 18, 2010, the City Council approved a contract with Kimley-Horn and Associates Inc. in the amount of \$348,395 for an Airport Pavement Management System or APMS Project. The APMS will evaluate SAT runways, taxiways and ramp areas to determine pavement conditions and identify immediate and future capital projects.

## Airport Volunteers Welcome Opportunity to Serve Customers

The loyal and dedicated volunteers in the Airport Ambassador Program add a personal touch to "outrageous customer service" and enhance the experience of everyone using San Antonio International Airport or SAT and Stinson Municipal Airport or SSF. The more than 200 volunteers provide a wide range of passenger assistance with the same warmth and friendliness for which San Antonio is well-known. Their trademark uniform, a denim vest and white cowboy hat, can be spotted easily by travelers in need of information or directions. During 2010, volunteers assisted 828,332 customers in the airport terminals. Volunteers also drove electric carts in the Long-Term Parking Garage at SAT and helped an additional 9,648 passengers get to and from the terminals.



SAT Airport Police also count on a group of more than 30 volunteers. The Volunteer Airport Police serve as an extra set of eyes and ears and focus on the safety and security of airport customers. Although it is not required, many of these San Antonio men and women have law enforcement backgrounds. Often, this force of volunteers is called upon to assist travelers with questions and directions and to help passengers find their vehicles in the parking garages. They also provide surveillance at the parking facilities and help with traffic control. They are a highly regarded extension of the security and safety network at SAT.

Nothing defines San Antonio better than the expression, "Military City USA." That moniker is evident when airport volunteers line up with banners and signs to cheer and welcome returning soldiers. The "Welcome Home a Hero" events offer San Antonio's traveling military members a special homecoming. The hearts of America truly are represented in the crowd of airport volunteers standing alongside family and friends to welcome home our military men and women.

The city of San Antonio is proud to offer our fighting men and women of the armed services a place to call their own while traveling to and from "Military City USA." The joint USO-Airport Military Reception Center recently was relocated to Terminal B and offers a token of appreciation from San Antonio to the troops who sacrifice daily in the service to our great country. The center is manned by volunteers who every month assist more than 800 military members and their families.

# Connecting with Passengers and Airport Fans in Real Time



The San Antonio Airport System's focus always has been to deliver high-quality service to its millions of customers, employees and visitors. The Airport System for many years has used traditional means of communicating with its passengers, tenants and airport supporters. For example, there is the airport website, which allows for direct contact with airport staff members through the Customer Service Center. In addition, the website allows travelers to submit a comment, report a problem or provide helpful tips for improving services and facilities.

In 2010, the Airport System stepped into the realm of social media using tools, such as Twitter, Facebook and YouTube. These methods of communicating have made easier the process of sending out time-sensitive information. Twitter and other social media tools have changed the way airport employees engage with customers. Other new technology, phone applications and free Wi-Fi, have opened additional lines of communication that passengers can use while waiting for a flight.

## Environmental Management An Ongoing Commitment

Important Airport System environmental programs include a storm water management plan, recycling, energy conservation, noise mitigation and the use of green, clean technologies.

## Recycling

Recycling units have been placed strategically throughout airport facilities. The Airport System's Recycling Program collects an average of 12 tons of items per month.

Excavation and site preparation for construction of the new Terminal B yielded 100,000 cubic yards of excavated soil and dirt. The leftover material is being stockpiled and recycled for use on future airfield-related projects. Demolished materials, such as concrete and metals, were sent to recycling centers. All usable materials and debris from the demolition of Terminal 2 will be recycled. Through this effort, the legacy of Terminal 2 will live on as its materials are reused on other construction projects.

## Solar Energy Installed at SAT Parking Garage

In late 2010, a new, green and clean technology was installed at the San Antonio International Airport parking garage. An Energy Efficiency and Conservation Block Grant was used to fund design and construction of a solar photovoltaic system on the top floor of the recently completed Long-Term Parking Garage. Thanks to the hard work and cooperation of the City's Office of Environmental Policy, the \$1.5 million project was completed in seven months.

The new solar array system supplements the electrical power utilized at SAT's parking garage. The new array system produces 235 kilowatt hours of power for garage operations and saves the airport more than \$20,000 per year in utility expenses. The project also reduces greenhouse gas emissions by more than 330 tons, a figure equal to the annual removal of 60 passenger vehicles from the road. Additionally, the system powers the first electric vehicle recharging stations in San Antonio and complements the city of San Antonio's Transportation Initiative that is in the process of converting city-owned vehicles into electric vehicles.



## Reducing Impacts of Aircraft Noise

With the support of the Federal Aviation Administration or FAA and federal grants, the San Antonio International Airport or SAT continues to work on the Residential Acoustical Treatment Program or RATP. The RATP is designed to help reduce aircraft noise in the interior of homes located in close proximity to the airport. By providing acoustical treatments, the adjustments effectively reduce aircraft noise levels in a home by a minimum of five decibels. This noise level reduction is equal to doubling the distance of aircraft from the roof of the home.

Only properties located within FAA-approved noise contour boundaries of 65 DNL or greater are eligible for RATP participation. Current eligibility for the RATP is based on the most recent noise contour, approved in June 2009. About 2,000 eligible homes within the contour boundaries have been prioritized using the FAA-approved block prioritization methodology. The method identifies and prioritizes homes exposed to the highest levels of noise.

FAA grants fund 80 percent of RATP project cost, and local self-generated airport funds cover 20 percent. No city, county or state tax dollars are used to finance the RATP. The number of homes acoustically treated each year is determined by the level of funding the city of San Antonio receives from the FAA.

Since July 2006, SAT's RATP has treated acoustically 680 single-family homes and a 216-unit apartment complex, totaling a construction cost of \$33 million. Program participants have been pleased with the results and have given the RATP a 99 percent satisfaction rating. Given the current projected funding level, the RATP is expected to upgrade another 150 homes in 2011.

#### Construction of Terminal B Utilized Sustainable Green Components

Low-energy consumption and the use of natural lighting and recycled construction materials were included in the construction of the new Terminal B. Public spaces have abundant natural light with high-performance, low-energy glass and tinted glass on west exposures to reduce heat gain. Other features that help reduce energy consumption include a white roof and roof insulation with R-values of 30 to 45, figures that exceed energy code requirements. Exterior wall insulation also exceeds energy code.

Lighting fixtures were selected for minimal wattage and maximum efficiency and are typically about 15 percent below energy code requirements. Lighting almost is exclusively fluo-

rescent and metal halide for energy conservation. Lavatory faucets are sensor-controlled and use 0.25 gallons per cycle, a rating that meets the most stringent criteria in Leadership in Energy and Environmental Design or LEED. A new Central Utility Plant was brought on line to provide chilled and hot water to the new Terminal B by a variable speed pumping system, which uses less energy when the demand drops.

A number of building construction materials used have substantial recycled content, including: structural steel at nearly 100 percent; reinforced steel at nearly 100 percent; the aluminum storefront and curtain wall framing and acoustical ceiling tiles at 40 percent and translucent canopy roof panels at 20 percent.

# Storm Water Management Program

Both SAT and SSF are required to obtain and maintain a Texas Pollutant Discharge Elimination System Storm Water or TPDES permit. Requirements include: the development and implementation of a Storm Water Pollution Prevention Plan or SWP3, periodic inspections, employee training, utilization of best management practices, monitoring storm water discharges, and an annual evaluation and update to the SWP3.



## Implementing the FAA's Safety Management System

Safety Management System or SMS is a formal, top-down, business-like approach to managing airport safety risk. Ensuring that customers, employees and visitors are safe and secure is the cornerstone of all operations at the San Antonio International Airport or SAT and Stinson Municipal Airports or SSF. That focus is woven into every decision or airport activity.

In February 2007, the FAA began introducing the Safety Management System to the U.S. airport community by initiating studies to help determine the appropriate scope and detail of guidance documents. The FAA framed the SMS program around specific areas: safety policy, safety risk management, safety assurance and safety promotion.

Taking an industry leadership role, the city of San Antonio's Aviation Department joined with managers of 26 airports to participate in the FAA's SMS Pilot Study, which developed for the FAA an SMS manual and program plan.

In 2009, The city of San Antonio Aviation Department was the first airport management entity in the nation to hire a full-time SMS manager. Several training programs were developed in 2010.

In May 2010, the FAA notified the city's Aviation Department that it was chosen to participate in the SMS Implementation Study. SAT was given an FAA grant in the amount of

\$400,000 for development of the SMS Implementation Study. The intent of the Implementation Study is to examine how airports execute the elements of the Safety Risk Management or SRM and the safety assurance components of SMS. The one-year SMS Implementation Study allows the FAA to gather information and write policy for all U.S. airports.

SMS is a systematic, proactive and well-defined safety program, which is designed to assist airport operators in improving safety as air traffic activity is forecasted to grow. SMS contributes to this effort by helping airport operators systematically detect and correct safety problems before they result in an aircraft accident.



# Wildlife Hazard Assessment and Management Plan

The risk of wildlife strikes to aircraft has increased. The National Wildlife Strike Database shows there were in 2008 nearly 9,000 cases recorded. This figure represents an increase four times the result in 1990, and there doesn't seem to be a sign of decline. Three-quarters of these incidents occur between the ground and 500 feet above ground. Despite millions of dollars in reported aircraft damage, major catastrophes have been averted to date. Still, FAA regulations require airports of all sizes to mitigate potential wildlife hazards.

Airports are required to conduct a Wildlife Hazard Assessment or WHA when specific events occur at or near an airport. The FAA then reviews all WHAs to determine if the airport must develop and implement a Wildlife Hazard Management Plan or WHMP to mitigate wildlife contact with aviation at or near the airport. During 2010, SAT received FAA funding in the amount of \$113,700 to conduct a WHA and identify potential hazards to aviation posed by wildlife species and develop a WHMP to alleviate identified wildlife hazards. The city's self-generated airport fund supplied the matching \$37,900 for a total estimated project cost of project \$151,600.

In May 2009, work began on a new San Antonio International Airport or SAT Master Plan titled "Vision 2050." This community-driven initiative was spearheaded by nearly 100 business, government and citizen leaders and concluded at the end of 2010. The 18-month master plan development process included committee meetings with community members, technical, government and business leaders and public workshops.

The purpose of the SAT Master Plan is to outline how San Antonio can meet future regional aviation needs, while preserving flexibility, optimizing aviation facilities and enhancing opportunities for expanded air service and increased aircraft operations. The SAT Master Plan will guide future development through 2030 and beyond.

#### **Key findings of the SAT Master Plan include:**

- SAT's 2,600-acre site is sufficient to meet the forecasted demand for passenger and aircraft operation levels through 2050.
- Baseline forecasts project enplaned passengers to increase from about 4.2 million in 2008 to about 10.5 million in 2050, which equals an average annual long-term growth rate of 2.4 percent.
- To accommodate forecasted demand by 2030, SAT will need to add eight gates, an increase from 24 to 32 total gates. To provide the additional gates, SAT will need to construct a third terminal by 2030.
- Total aircraft operations are projected to increase 1.2 percent per year from 194,657 operations in 2009 to 280,800 operations in 2030 and 353,600 operations in 2050. Passenger aircraft operations are projected to increase to 157,000 operations in 2030 and 214,600 in 2050. General Aviation or GA operations, which represent approximately 38 percent of SAT's total operations in 2009, are expected to remain constant during the forecasted time period, although GA activity is expected to grow at Stinson Municipal Airport.
- From 2009 to 2050, movement of cargo tonnage is projected to increase at an average of 3.6 percent per year.
- To keep up with forecasted demand, SAT will need to add 2,300 new vehicle parking spaces.
- By consolidating rental car facilities inside the terminal roadway loop, SAT will improve passenger service, eliminate the need for airport shuttle services and create commercial development opportunities on airport property.

The schedule of proposed improvements will be based on growth-related activity triggers, rather than a fixed timeline. Using input provided by committees, the public and the project team, the recommended SAT Master Plan was completed in 2010 and sent in early 2011 for final review by the FAA. For additional information regarding "Vision 2050," view <a href="https://www.sanantonio-airport.com">www.sanantonio-airport.com</a>.



## 2010 Airport Bonds Issued

The City Council on December 9, 2010 approved the sale and issuance of the following Airport Bonds:

- \$42,220,000 Tax-Exempt General Airport Revenue Bonds (GARB);
- \$20,885,000 Taxable General Airport Revenue Bonds (GARB);
- \$37,335,000 Passenger Facility Charge Bonds (PFC).

The purpose of these bonds is to provide funding for certain projects included in the Airport Capital Improvement Program or CIP for fiscal years 2010 through 2016. In addition, a portion of the bond proceeds refunded previously issued city of

San Antonio Texas Tax Notes (Series 2010), which were used as interim financing to allow the Airport Expansion Program and other planned airport capital improvements to move forward without delay prior to issuance of the Airport Bonds. Finally, a portion of the proceeds were used to refund previously issued bonds to restructure the airport's existing debt service.

Along with the issuance and sale of the 2010 Airport Bonds, presentations were made to the rating agencies on November 8, 2010. All three rating agencies - Fitch, Inc. ("Fitch"), Moody's Investors Services ("Moody's), and Standard and Poor's Financial Services LLC ("S&P") affirmed their ratings on the Tax-Exempt GARB and Taxable GARB as "A+", "A1" and "A+", respectively. The PFC Bonds were rated as "A", A2" and "A-", respectively. However, Moody's revised its outlook on the bonds from "stable" to "negative" and Fitch and S&P both maintained stable outlooks.

Additional information regarding this particular bond issue is available in the city's "Official Statement" which discloses relevant financial and operating information and is located on the city of San Antonio's official website: www.sanantonio.gov/ir/.

## **Capital Improvement Financing**

The \$487 million Capital Improvement Program budget, which was approved by the City Council for the fiscal years 2010 through 2015, permits a phased implementation of new and upgraded facilities and airfield infrastructure at the San Antonio International Airport or SAT and Stinson Municipal Airport or SSF. The total CIP budget for fiscal year 2010 was \$211,496,000. The CIP is fully funded through self-generated revenues, airport revenue bonds, the Passenger Facility Charge and federal and state grants.

## Stinson Municipal Airport

SSF's portion of the five-year CIP totaled \$4,889,000, and was allocated in fiscal year 2010. Funding sources included self-generated Airport System funds collected under the Stinson Airport Revolving Fund and Texas Department of Transportation or TxDOT grants. The Runway 9/27 Extension and Overlay Project that was started in 2009 and completed in 2010, was funded with a TxDOT grant totaling \$3,969,292 and Airport System matching funds of \$441,032. Other TxDOT funded projects included the Taxiway A Reconstruction Project, installation of Runway 14 PAPI navigational aid, repainting of Runway 32 Run-up Pad and the Taxiways D, D1 and D2 Extension Project.

# San Antonio International Airport

SAT's portion of the five-year CIP budget totaled \$482,335,000, and \$206,607,000 was allocated for the fiscal year 2010 budget. For eligible projects under the CIP, funding was provided through the city's participation in the FAA's Airport Improvement Program or AIP. The federal program provides Airport and Airway Trust Fund money for airport development, airport planning and noise compatibility programs and offers entitlement and discretionary grants for eligible projects. In all, grants from this program received during fiscal year 2010 totaled \$19,257,764.

Projects funded in 2010 with AIP grants included the SAT Master Plan, Runway 3/21 Extension Project and the Residential Acoustical Treatment Program. During fiscal year 2010 alone, \$15,648,546 in AIP grants from the current and previous years were expended.

SAT also received a reimbursement grant in an amount not to exceed \$14,385,466 from the U.S. Department of Homeland Security through the American Recovery and Reinvestment Act for construction of the airport's new consolidated Baggage Handling System. Reimbursement

under this grant for fiscal year 2010 totaled \$6,986,914.

During fiscal year 2010, a total of \$16,090,892 in PFC revenue was collected. These funds were used for projects, such as construction of the new Terminal B, extension of the bi-level roadway and upgrades to the Central Utility Plant. Federal grant matching funds, which were drawn from PFC revenues, were used for several projects, such as the Residential Acoustical Treatment Program, Runway 3/21 and Taxiway N Extension Project, and the Perimeter Road Reconstruction Project.

# Fiscal Year 2010 Operating Summaries

Gross revenues for fiscal year 2010 totaled \$64,045,889, an increase of \$1,865,556 or 3 percent when compared with the prior year. This increase in revenue is attributable to the increase in passenger traffic compared with fiscal year 2009. The three most significant revenue sources in 2010 for the San Antonio Airport System include the airline rentals and charges, which reached \$22,479,217; parking fees at \$17,169,664; and concession revenues totaling \$15,635,177. Concession revenues include food, retail, car rentals and shared-ride operations. Overall, nonairline revenues represented 65 percent of the total revenues earned in fiscal year 2010.

Operating and maintenance expenses for fiscal year 2010 were \$39,873,764, an increase of \$130,671 or 0.33 percent when compared with fiscal year 2009. Due to the decline in revenue experienced in fiscal year 2009, the San Antonio Airport System initiated several cost-saving efforts to mitigate the impact of the revenue decline that occurred that year. These cost-cutting measures were carried forward into 2010. Included in these efforts was a "hiring chill" or hold on filling vacant, nonessential positions within the Airport System during fiscal year 2010. Other reductions resulted from deferrals of nonessential airport contracts, reductions to planned capital outlay purchases and various departmental line item cuts to expenses, such as travel and education budgets.

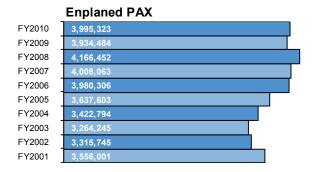
Overall, gross revenues exceeded operating expenses and resulted in net revenues before debt service totaling \$24,172.125, an increase of 7.7 percent when compared with fiscal year 2009. Net revenues are used to pay debt service and fund Airport System CIP projects.

Gross Revenues	FY2009*	FY2010*	Percent Change
Airline Revenues			
Scheduled Carrier Landing Fees	5,752,737	7,236,225	25.79%
Non-scheduled Carrier Landing Fees	1,788,595	2,360,307	31.96%
Terminal Building Rentals	12,850,279	11,973,132	-6.83%
FIS Space Fees	431,116	511,187	18.57%
Ramp Fees	345,501	398,366	15.30%
Subtotal Airlines Revenues	21,168,228	22,479,217	6.19%
Non-Airline Revenues			
Concession Contracts	14,731,620	15,635,177	6.13%
Parking Fees	16,513,093	17,169,664	3.98%
Property Leases	7,624,105	7,488,208	-1.78%
Stinson Airport	260,451	331,355	27.22%
Interest Income	791,665	192,354	-75.70%
Other Revenues	1,091,171	749,914	-31.27%
Subtotal Non-airlines Revenues	41,012,105	41,566,672	1.35%
Total Gross Revenues	62,180,333	64,045,889	3.00%

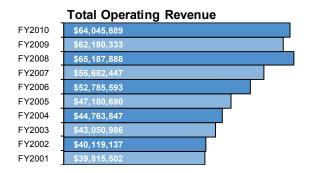
Operating & Maintenance Expenses	FY2009*	FY2010*	Percent Change
Airfield Area	2,436,739	2,499,112	2.56%
Service Area	265,027	354,503	33.76%
Terminal 2	2,984,514	3,156,933	5.78%
Terminal 1	4,678,958	4,601,709	-1.65%
Fire & Rescue	3,919,226	3,895,150	-0.61%
Access	813,042	833,489	2.51%
Central Plant	739,003	659,252	-10.79%
Commercial & Industrial	3,435	41,676	1113.28%
Other Buildings & Area	5,455	37,927	595.27%
Parking	3,739,868	3,602,059	-3.68%
Stinson Airport	783,710	704,100	-10.16%
Administration	8,636,490	8,822,961	2.16%
Main. Dir. & Control	1,514,218	1,605,743	6.04%
Security	6,269,170	5,822,768	-7.12%
Operations	1,380,100	1,276,138	-7.53%
Ground Transportation	534,267	636,006	19.04%
Contract Monitoring	672,872	696,833	3.56%
Environmental Stewardship	366,999	627,405	70.96%
Subtotal Operating & Maintenance Expense	39,743,093	39,873,764	0.33%
Net Revenues**	22,437,240	24,172,125	7.73%

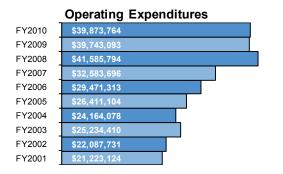
\* Fiscal years run from October 1 through September 30

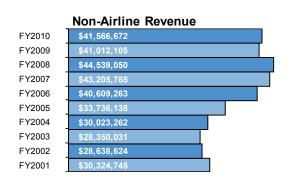
<sup>\*\*</sup> Net revenues are utilized to pay debt service and fund the Airport Capital Improvement Program (CIP)

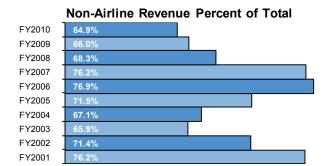


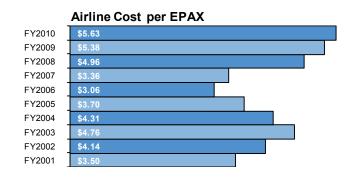


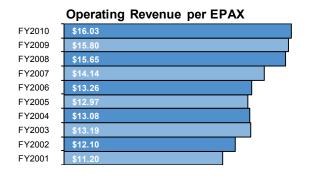


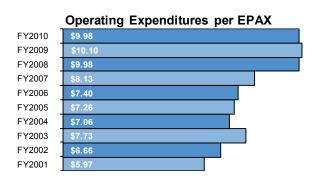


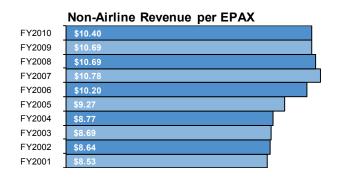


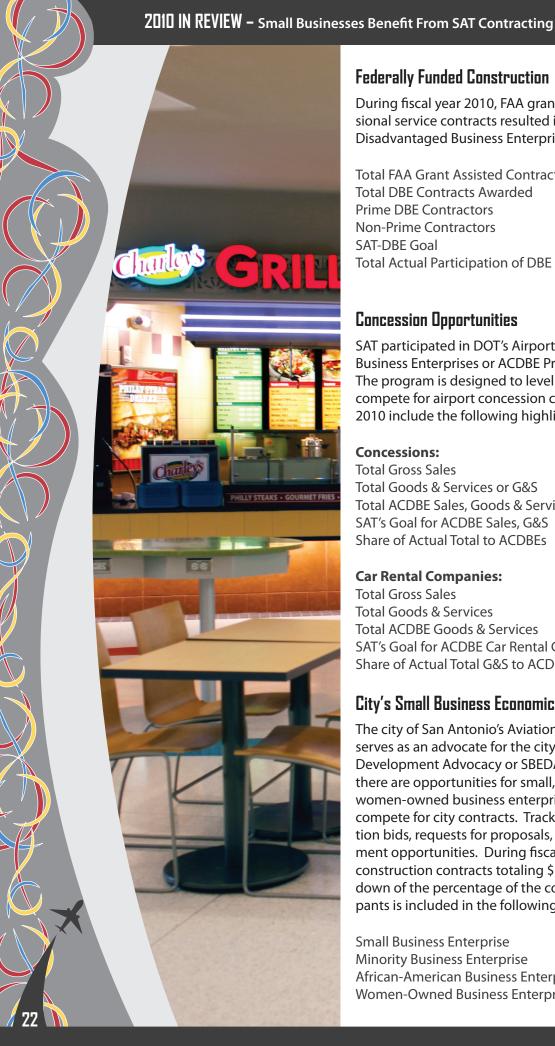












## **Federally Funded Construction**

During fiscal year 2010, FAA grant-assisted construction and professional service contracts resulted in contractor participation from Disadvantaged Business Enterprises or DBE as follows:

Total FAA Grant Assisted Contracts	\$40,167,147
Total DBE Contracts Awarded	\$6,479,597
Prime DBE Contractors	\$1,958,996
Non-Prime Contractors	\$4,520,601
SAT-DBE Goal	17.0%
Total Actual Participation of DBE Contractors	16.1%

# **Concession Opportunities**

SAT participated in DOT's Airport Concessions Disadvantaged Business Enterprises or ACDBE Program during fiscal year 2010. The program is designed to level the playing field for ACDBEs to compete for airport concession contracts. The results for fiscal year 2010 include the following highlights:

#### Concessions:

Total Gross Sales	\$30,577,230
Total Goods & Services or G&S	\$8,839,628
Total ACDBE Sales, Goods & Services	\$39,416,858
SAT's Goal for ACDBE Sales, G&S	27.6%
Share of Actual Total to ACDBEs	25.7%

#### **Car Rental Companies:**

Total Gross Sales	\$82,698,495
Total Goods & Services	\$20,163,895
Total ACDBE Goods & Services	\$102,862,390
SAT's Goal for ACDBE Car Rental G&S	7.7%
Share of Actual Total G&S to ACDBEs	9.9%

# City's Small Business Economic Development Advocacy Program

The city of San Antonio's Aviation Department also participates and serves as an advocate for the city's Small Business Economic Development Advocacy or SBEDA Program. The program ensures there are opportunities for small, minority, African-American, and women-owned business enterprises or SBE/MBE/AABE/WBE to compete for city contracts. Tracked are the successes on construction bids, requests for proposals, qualifications and interest statement opportunities. During fiscal year 2010, the city awarded 12 construction contracts totaling \$12,630,463.00 million. A breakdown of the percentage of the contracts allocated to SBEDA participants is included in the following table:

Small Business Enterprise	18.2 %
Minority Business Enterprise	11.6%
African-American Business Enterprise	.03 %
Women-Owned Business Enterprise	13.8 %

#### **AVIATION EMPLOYEES**

KENNETH ADAME MANUEL ADAMES ANTONIO AGUILAF MARIO AGUILAR ROGER AGUILAR CHRISTOPHER ALDRICH JENNIFER ALEJANDRO EDWARD ALFORD DUSTIN ALLINGER DESIREE ALONZO MARIE ALONZO RENEE ALTON DANNY ALVAREZ MARISOL AMADOR MIGUEL AMADOR SUZANN ANDERSON JUAN ARANGO FRANCISCA ARREDONDO JUAN ARREOLA DENNIS ATKINSON YOLANDA BALDERAS MARIO BANEZ PABLO BARRERA KENNETH BARRETT **RUBEN BARROS** JAMES BASWELL JOHN BEHRENDT TERESA BERMEA GERARD BLANCO JON BLANKS ANTHONY BOONE COLLIS BOONE LISA BRICE DEBORA BRIGGS LISA BROWN MICHAEL BROZOVIC MICHAEL BUECHER MICHAEL BURKOWSKI MARVIN BYRD JOHN CABAN LUIS CABRERA TERESA CALDERON IAMES CALDWELL MICHAEL CANION MIGUEL CANO MARIA CANTU MARTHA CANTU SERGIO CARDENAS ALFRED CARNOT ANTONIO CARRASCO GREGORY CARSON JAMES CARUSO JOE CASIANO ZOILO CASTANO ANGELITA CASTILLO MICHAEL CASTILLO EUSEBIO CASTILLO JR

MANUEL CAVAZOS CHERYL CAYLAO CHRISTINA CERVANTES ROBERTFRED CERVANTES SANTOS CEVALLOS STEPHANIE CHAPA JOHN CHASE CYNTHIA CHAVEZ DIANA CHAVEZ JOHN CHAVEZ KAO LIN CHEN LOYCE CLARK CORA CLAY FREDERICK CLEMENTS JOHN COGGINS KIMBERLY COLEMAN SOFIA CORONADO JOHN CORTEZ ROLANDO CORTEZ JASON COSBY GARY CRAMER CORDELIA CRUZ **EULALIO CUEVAS** JAMES CUNDIFF VICKIE CURTIS DARRYL CURVIN CHIEU DANG GLEN DAVIS MERCEDES DAVIS MARIA DE LA CRUZ ROBERT DE LA GARZA PHILIP DE LA ROSA MICHAEL DE LEON XAVIER DE LEON GERARDO DE LOS SANTOS MODESTO DE LOS SANTOS ISABEL DELAROSA DANIEL DELGADO FRANCISCO DELGADO SHANA DEWEY MARK DIAMOND STEVEN DIAZ DERRA DREW ELLEN ERENBAUM GUADALUPE ESPARZA ROSA ESPARZA HECTOR ESPINOZA DOROTHY ESTRADA JOEL FERNANDEZ AUSTIN FIKES MELISA FIORELLI JOHNNY FISHER

NICOLE FOWLES DAWSON FRANK ERIC FUBARA MONICA GALAVIZ HENRY GALINDO GREGORY GALLOWAY ALEX GARCIA CARLOS GARCIA DAVID GARCIA FELIPE GARCIA FRANK GARCIA IOSE GARCIA MARIA GARCIA TERESA GARCIA IRMA GARDNER SUSAN GARRISON EUSEBIO GARZA FELIPA GARZA GLORIA GARZA SANDRA GARZA SANTIAGO GARZA LOUIS GATICA GEORGE GAVIA KARL GEYER ROLAND GLORIA ROBIN GODDARD SARA GOFF FRANK GOMEZ MARTIN GOMEZ IRENE GONZALES JOSEPH GONZALES PETE GONZALES **ROY GONZALES** BETTY GONZALEZ EDVIN GONZALEZ JORGE GONZALEZ AMALIA BULLIS RANDALL GRAY RICHARD GRIFFIN MARYALICE GUEDEA STANTON GUENTHER OLGA GUFRRA JUAN GUTIERREZ LINDA GUTIERREZ MARIA GUZMAN BRYANT HALL SHERRIE HALL CYNTHIA HALLMARK BARBARA HARDY FOSTYR HARKINS WALTER HAYNIE SUSAN HECK AGUSTIN HERNANDEZ MARIA HERNANDEZ MARIO HERNANDEZ MICHAEL HERNANDEZ NESTORA HERNANDEZ OLIVIA HERNANDEZ EDWARD HERRERA ALLAN HICKEY

CARMEN HILL BARBARA HITCHCOCK RICHARD HOCOTT REBECCA HORAN CLARENCE HOUSTON ROBERT HUGHES CHRISTOPHER JACKSON ALEJANDRO JIMENEZ PHILIP JIMENEZ RODERICK JIMENEZ LIOUN JIN RICHARD JOHNSON JAMES JOHNSTON ROBERT JOLLY ERIC KAALUND ADRIANA KATO DENISE KEITH KIMBERLY KENNEDY **CURTIS KLAERNER** DEAN KLOSS JOHN KOKESH LISA KUYKENDALL ISABELO LABOY JUSTINA LARA BRANDON LASKOWSKI GREGORY LAWRENCE HAROLD LAWRENCE JOSE LEDESMA ALFRED LIRA LAURA LISERA CHRISTOPHER LONG ALAN LOPEZ ALFONSO LOPEZ ANDRES LOPEZ NICOLAS LOPEZ TYICE LOTT-HICE MARCUS MACHEMEHL LASONYA MADISON JOE MADRIGAL JR YVONNE MALONE MORRIS MARTIN SUZANNE MARTIN ALFREDO MARTINEZ BRENDA MARTINEZ DANIEL MARTINEZ IIIAN MARTINE7 LINDA MARTINEZ MARK MARTINEZ ROBERT MARTINEZ ROSA MARTINF7 DANIEL DE ESCOBAR MARIA MATA FLACIA MAYES DUSTIN MC CLOUD CAROLYN MC KEE MARK MCCARTHY RAMON MEDINA MANUEL MEDRANO MICHAEL MEJIA

JOSE MENCHACA JESSE MENDEZ JOE MERGELE STEVEN MILBURN FRANK MILLER ARMANDO MIRAMONTEZ YVONNE MIRELES MICHAEL MITCHELL MARIA MONTANA JOHNNY MORALES JOSE MORALES
JULIO MORALES JUAN MUNOZ BERNARD MURPHY MARK NAVA JACKIE NELSON ALLAN NUSSBAUM JAMES OBRIEN TIMOTHY O'KRONGLEY ANGEL OLIVARES MUCIA ORTIZ DAVID OZUNA HOMER PACHECANO FRANK PADILLA ROBERT PARIS PAUL PARISI JOSE PARRA RAYMOND PARRISH PATRICK PATTON ARNULFO PEREZ PETER PERSHA JERRY PLOCH MICHAEL PLOCH NATHANIEL POLSGROVE GEORGE PONCE KENNETH POWERS LILIA POWERS BARBARA PROSSEN ARTHUR RAMIREZ IRENE RAMIREZ JOHN RAMIREZ LORENZO RAMIREZ LOUISA RAMIREZ LUIS RAMIREZ PEDRO RAMIREZ RAUL RAMIREZ RICARDO RAMIREZ ROBERT RAMIREZ VERONICA RAMIREZ MARICELA GARCIA DAVID RAMOS JOSE RAMOS BELINDA RANKIN JAMES REA DAVID EARNEST REED RICHARD REEVES CHRISTOPHER REININGER SYLVIA RENDON DAVID REYES

RICARDO RIVERA MICHAEL RIVERS JASON ROBERDS ERNESTINE ROBINSON ANDRES ROCHA RYAN ROCHA ARFI RODRIGUEZ ARMANDO RODRIGUEZ CIPRIANO RODRIGUEZ IRMA RODRIGHEZ JOHANNA RODRIGUEZ LISA RODRIGUEZ MARK RODRIGUEZ MICHAEL RODRIGUEZ MONICA RODRIGUEZ RODRIGO RODRIGUEZ LISA RODRIGUEZ-MYLES JOHN ROMERO VIRGINIA ROSALES CHERYL ROWELL PATRICIA RUIZ SUSAN SAINT CYR CONSUELO SALAS RENE SALAS ROBERTO SALAZAR MARY GONZALES DIANA SALCEDO DAVID SALINAS **EVA SAMANIEGO** RICHARD SANCHEZ ALBERT SANDOVAL ELIA SANDOVAL MARK SANDOVAL FELIX SANJUAN ADOLFO SANMIGUEL FRED SAUCEDO JUAN SAUCEDO PAUL SCHEEL WAYNE SCHLENTZ BRIAN SCHUFTZE IARRARD SECREST TERRY SHADER GREGORY SHADROCK KEVIN SHAMLIN MARGARET SHANNON **EDDIE SHEAR** GEORGE SHELTER VALERIE SHERMAN CAROL SIMINGTON JOHN SIMS LINDA SIMS PATRICK SIMS **DOUGLAS SINGLETON DOUGLAS SMITH** LINDA SMITH RAYMOND SMITH AMAR SOOJHAI STEVEN SOUTHERS **DEBRA STEPHENS EDWARD SUSTAITA** 

RUSSELL SWOSINSKI **GUADALUPE TALAMANTEZ** SERGIO TALAMANTEZ ROGER TAMEZ SOFIA TATTERSALL WILLIAM TELFORD TRAVIS THORNTON DAVID TORRES EDWARD TORRES JUAN TORRES MARIA TORRES MARY TORRES OSCARTOVAR IR BARBARA TREVINO GEORGE TREVINO JAVIER TREVINO MICHAEL TROUTMAN PAUL TSCHIRHART MELISSE TURNER **EUGENE ULBRICH** JOEL URDIALES ROBERT URRABAZO LAURA VALLEJO LINDAL VAN METER ANTONIO VASQUEZ BENDER VASQUEZ HECTOR VASQUEZ TOMAS VAZQUEZ JOSE VELIZ ERNESTO VERACRUZ SUSAN VILLALOBOS NELSON VILLEGAS GLORIA SANTILLAN JANIS VOGT **BRIAN WALSH** GAIL WARE WYNETTA WARREN ANITA WEAVER ANTHONY WEAVER RUSSELL WEINMAN BRUCE WHITE JOYCE WIATREK VAI FRIF WILL FTT JAMES WINGATE GEORGE WOOD WILLIAM WRIGHT JOSE YBANEZ KATHY YEHL TONIA YOUNG CHARLES ZAHN ANDREW ZAPATA ALEJANDRO ZAVALA HECTOR ZAVALA MICHAEL ZEHR

CHERYL SWANEY

#### **Airport Volunteers**

KATHY QUICKEL

MARY CASTRO

NORA CASTRO

John Achilles Beverly Adkins Mickey Amacker Consuelo Anaya Elizabeth Ankeny Judith Apici Jill Askins Mary Lou Bargnesi Joesphine Basey Jim Basey Shirley Basham Jerry Baumann Jim Beach Rudy Beltran Avis Berah Jerry Bergh Ellen Bockenfeld Cindy Boren Doug Boren Scharlotte Bradley Svlvia Brave

Ann Brown

Steve Brown

Liz Bruton Barbara Burns Rebekah Bustmante Jean Catalani Diana Canavan Terri Carringtor Roger Carter Ann Castleberry Martha Cerna Linda Chandler Virginia Cocke Ann Corman **Lowell Cornelius** Frank Dannenberg Jr. Martha Dannenberg Jr. Jim Davidson Paul Dee Ella DeKunder Cristina De La Garza Joseph Delpero Kay Delpero Emil Deucker

**Bart Diaz** 

Carol Dickus

JAMES FLORANCE

FRANCISCO FLORES

REYNALDO FLORES

RICHARD FLORES

CHRISTINA FOLEY

ANTOINETTE FORRESTER

JUDY FORDYCE

DENISE FOSTER

Randy Drum Marilyn Dwyer Victoria DuMaurier Rose Marie Elsner Peter Eng Sylvia Esparza Letty Ezell Julie Fagan Bill Fagan Dionicia Ferdin **Bud Fisher** Carol Fisher **Roland Flowers** Helen Fox Carol Gagliardi Betty Garanzuay

Rudy Garanzuay

lackie Garner

Tom Garrow

Mary Gavia

Russ Gawrys

Barbara Garrow

Mary Beth Gardner

Robert Dillon

Jackie George Bonnie Gioiello Danny Gonzalez Larry Goodman Paulette Goodman Tony Grauzer Meri-Beth Graves Ed Greer Richard Groomes Annice Guenther Dennis Gurtner Spencer Gutz Teddy Gutz Sean Habina Hank Hadigian Sally Hadigian Janelle Harshaw Lamia Haynes lanet Harvey John Heberling Wilma Heberling Jim Hellina

Marlene Hess

Stephanie Gawrys

Carol Hoke Bennie Hopper Sophye Hopper Lillian Hoting Jean Huedepohl Carol Ingham Doug Jacobsen Dan Jarvis Marilyn Jarvis Jackie Jemerson Carol Johnson Morris Johnson Nancy Jones Clinton "Buzz" Jordan Henry Juarez Patti Kamat Jean Karen Peggy Keesee Violet Kelly Leslie Kempler Aman Ladek I vnne I ee Gary Leidwanger

Sandra Leigh Dora Lemon Gert Lewis Jerry Lloyd Elaine Loehleir Barbara Loomis Irene Lopez Leo Lorenzo Gloria Lozano Susan Lunbery Gini Mabry Ron Martel Rosemary Mathis Billie May Reva McClenny Paul McCombs Ruth McFarland Burke McIlwain Lonnie Meggett Joe Mergele Rick Meuse Lisa Miller Mary Miller

Richard Miller

Meg Monks Shirley Montgomery Michael Moran Larry Morphey Linda Morphey Anna Morrison Ron Neal Elvis Neie Leslie Newton John Ohlenbusch Nancy Olansky Richard Olansky Loretta Ortega Pat Owensby Dottie Paschall Don Pass Elizabeth Patterson Paul Patterson Rudy Quintero Arnold Ramirez Irma Ramirez Jerry Rankin Geneva Ray

Ida Miles

Gloria Robinson Cher Ross Al Rusomano Brvan Sagor Frank Scalise Catarina Scrivner Jim Shelton Fae Simmons **Gary Simons** Sichan Siv Christina Smith George Smith Janet Smith Steve Spear Dorothy Spencer Eleanor Sprowl George Stevenson Rosalyn Sullivan Jeannine Swiger Don Taubert Lynn Taylor Brenda Tobey Ray Thompsett

Earline Richardson

Wally Thurston William Thurston Irene Ugarte Scott VanDerhoof Delia Vega Irma Vera Darryl Veldhuizen Bob Walker Charlotte Warmoski Ed Wells Bill Weston Barbara Wisenant Larry Wisenant Gary Wilke Mary Wilke Rodney Williams

George Workman

Celia Young

Jim Youngson

Carol Thompson

Don Thompson

